

RESOLUTION 24-02 - ADOPTION OF A REVISED FARE SCHEDULE FOR THE CAPE MAY-LEWES FERRY TO INCREASE VEHICLE FARES, DECREASE PASSENGER FARES, AND TO MAKE PERMANENT AND ENHANCE OTHER FARES SUCH AS: A “BLUE & RED” DISCOUNT FARE.

WHEREAS, The Delaware River and Bay Authority (the “Authority”), is a bi-state agency created by Compact for the purpose of operating crossing facilities between the States of Delaware and New Jersey; and

WHEREAS, the Authority owns and operates the Cape May-Lewes Ferry, which connects Cape May, New Jersey, and Lewes, Delaware; and

WHEREAS, revisions to the fare schedule include increases to the standard vehicle and motorcycle fares by \$1 in-season (including per trip for discount books), and long vehicles between \$1 and \$3 in season; and decreases in passenger fares by \$1 fares for children ages 6 to 13 in-season; and

WHEREAS, shuttle fares increase by \$2; and

WHEREAS, the existing “No Show” fee shall be increased from \$10 to \$26 to further encourage passengers to travel on reserved departures, or to cancel or modify these reservations, and a \$2 handling fee shall be implemented for “show-go” vehicle travel less than one hour before departure; and

WHEREAS, regular customers who create customer profiles and book online will be eligible to earn points redeemable for future travel; and

WHEREAS, an optional Priority Boarding fee of \$5 will be implemented, which gives guests the option of priority staging that allows earlier boarding/disembarkation; and

WHEREAS, the potential reduced revenue from the proposed discounted fares will be more than offset by the projected increased revenue from modest increase in vehicle fares; and

WHEREAS, the Authority has concluded that the revised fare schedule is responsive to the public’s concerns, and yet acts to meet the financial requirements of the Authority; and

WHEREAS, based on the foregoing, and based on a virtual public meeting where these changes were reviewed with the public for their feedback, the Authority has concluded that the revised fare schedule is just and reasonable, necessary, proper and desirable; and

WHEREAS, the Authority desires to amend the fare schedule with an effective date of April 1, 2024.

NOW, THEREFORE, BE IT RESOLVED, that the revised fare schedule for the Cape May-Lewes Ferry, attached hereto, is hereby adopted with an effective date of April 1, 2024.

Cape May-Lewes Ferry Fares				
(All Fares are One-Way Unless Noted)		Effective April 1, 2022		
	OFF SEASON	SPRING / AUTUMN	HIGH SEASON	PEAK
	NOV-MAR	APR-MAY, SEP - OCT	JUN - AUG	
<u>VEHICLES (Not Including Driver)</u>			(Mon. – Thu.)	(Weekends & holidays)
Car, SUV, Van, Pick-up Truck (vehicles less than 20' length)	\$22.00	\$33.00	\$38.00	\$41.00
Return-Trip Value Fare	\$17.00	\$25.00	\$30.00	
Motorcycle or Motorbike	\$18.00	\$27.00	\$32.00	\$32.00
3-Wheel Motorbike	\$19.00	\$27.00	\$32.00	\$32.00
Return-trip Value Fare	\$13.00	\$20.00	\$25.00	
Scooter	\$9.00	\$13.00	\$16.00	\$16.00
Return-trip Value Fare	\$6.00	\$10.00	\$12.00	
<u>OTHER VEHICLES (Not Including Driver)</u>				
20' to under 25'	\$26.00	\$38.00	\$44.00	\$47.00
Return-Trip Value Fare	\$13.00	\$33.00	\$39.00	
25' to under 35'	\$35.00	\$48.00	\$53.00	\$59.00
Return-Trip Value Fare	\$32.00	\$42.00	\$47.00	
35' to under 45'	\$42.00	\$55.00	\$60.00	\$67.00
Return-Trip Value Fare	\$38.00	\$49.00	\$54.00	
45' to under 60'	\$54.00	\$69.00	\$74.00	\$84.00
Return-Trip Value Fare	\$50.00	\$62.00	\$67.00	
More than 60'	\$77.00	\$92.00	\$97.00	\$112.00
Return-Trip Value Fare	\$73.00	\$85.00	\$90.00	
Loyalty Rewards Members earn points for travel when booked online** which are redeemable for future travel				
<u>VEHICLE & FOOT PASSENGERS</u>				
Under 6 years of age	FREE	FREE	FREE	FREE
Children, age 6-13	FREE	\$3.00	\$3.00	\$3.00
Return-Trip Value Fare		\$2.00	\$2.00	\$2.00
Adults (14 – 61 years)	\$8.00	\$10.00	\$10.00	\$10.00
Return-Trip Value Fare	\$6.00	\$8.00	\$8.00	\$8.00
NOTE: Return-Trip Value Fares must be purchased with initial Sailing				
<u>BUS PASSENGERS</u>				
Under 6 years of age	FREE	FREE	FREE	FREE
Children, age 6-13	\$2.00	\$3.00	\$3.00	\$3.00

14 Years of age and older	\$3.00	\$5.00	\$5.00	\$5.00
FERRY TERMINAL SHUTTLE FARES				
Under 6 years of age	FREE	FREE	FREE	FREE
6 Years of age and older	\$4.00	\$4.00	\$4.00	\$4.00
DISCOUNT FARES & FEES				
Discount Book of Six (6) Tickets (all vehicles less than 20' length)	\$159	\$159	\$159	\$159
Discount Book of Twelve (12) Tickets (all vehicles less than 20' length)	\$300	\$300	\$300	\$300
Discount Book of Six (6) Tickets (Commercial vehicles)		15% off scheduled fare		
(Not valid Memorial Day to Labor Day on Sat, Sun, or Holidays between 9 a.m. and 5 p.m.)				
Discount Book of Six (6) Adult Tickets	\$45.00	\$45.00	\$45.00	\$45.00
Season Pass for Passengers	\$150.00	\$150.00	\$150.00	\$150.00
Seniors (62+ years)	\$6.00	\$8.00	\$8.00	\$8.00
Return-Trip Value Fare	\$5.00	\$6.00	\$6.00	\$6.00
Military	\$6.00	\$8.00	\$8.00	\$8.00
Return-Trip Value Fare	\$5.00	\$6.00	\$6.00	\$6.00
Blue & Red (First Responders)	\$6.00	\$8.00	\$8.00	\$8.00
Return-Trip Value Fare	\$5.00	\$6.00	\$6.00	\$6.00
Non-Refundable Reservation Cancellation Fee	\$6.00	\$6.00	\$6.00	\$6.00
"Show-go" handling fee	\$2.00	\$2.00	\$2.00	\$2.00
No-Show Fee	\$26.00	\$26.00	\$26.00	\$26.00
Optional Priority Boarding Fee	\$5.00	\$5.00	\$5.00	\$5.00

***PEAK FARES:** Memorial Day to Labor Day – Fri, Sat, Sun, & Holidays

** **See complete requirements for Rewards Members at CMLF.com**

TICKET EXPIRATION: Tickets expire two years after purchase date except for Season Passes, which expire December 31st of the year purchased.

Resolution 24-02 Executive Summary Sheet

Resolution: Adoption of a revised fare schedule for the Cape May-Lewes Ferry to increase vehicle fares and shuttle fares, reduce passenger fares, to modify the Loyalty Rewards Program, to introduce fees such as: a “show go” handling fee and an optional priority boarding fee, and to increase the “no-show” fee.

Committee: Budget & Finance Committee

Committee Date: January 17, 2024

Board Date: January 17, 2024

Purpose of Resolution:

To authorize a revised fare schedule for the Cape May-Lewes Ferry effective April 1, 2024

Background for Resolution:

A revised fare schedule is proposed to increase vehicle fares between \$1 - 3 (depending on length) in season and reduce fares for children ages 6 – 13 in-season. The resolution also implements a \$2 handling fee for “show-go” vehicle travel less than one hour in advance of a scheduled departure, and an optional \$5 priority boarding fee. It also increases the “No-Show” fee. Lastly, it modifies the Loyalty Rewards program whereby customers can earn points for pre-booked travel reserved online which are redeemable against future travel provided they meet other program requirements.

The proposed fare schedule changes include:

- A \$1 - \$3 increase to in-season vehicle fares.
- Reduction of fares for children ages 6 – 13 by \$1 in-season.
- An increase to the “no-show” fee.
- A \$2 increase to shuttle fares.
- This proposed fare schedule is projected to generate approximately \$209,000 with no traffic growth or decline and is intended to be partially offset by anticipated promotional discounts.
- Above changes will be effective on April 1, 2024.